

HANDS-ON AI APPLICATIONS IN THE FURNITURE INDUSTRY KANTENSYMPOSIUM 2025

DR. THEO STEININGER (ERIUM) / ANDREAS TOBISCH (DE SOFTWARE & CONTROL GMBH)





We help companies strengthen their competitive advantages with AI solutions.

To this end, we offer the technology and full service:

- A proven framework for AI strategy
- · Halerium AI platform
- Project implementation and organizational development



THE COMPANY

A Group of several specialized Entities

- DE software & control: Industrial Process Automation
- DE informatik: Projects & Implementation
- DE computing: Sequencing and Discrete Optimization
- Cubernetic: Quality-Management & Agile Methods
- Erium: AI & Cognitive Process Modelling

REFERENCES - DE GROUP

































































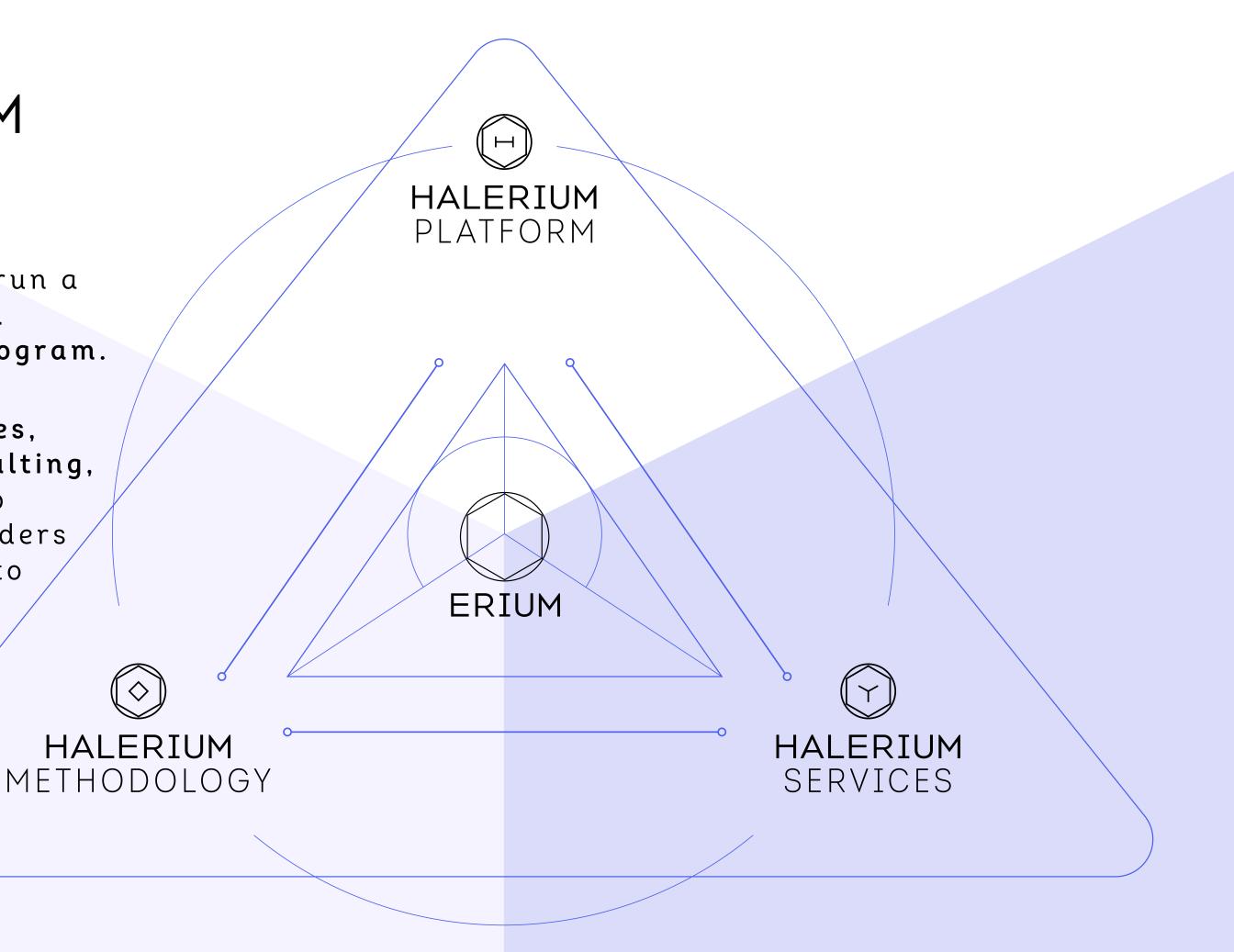




THE ERIUM TRINITY

Erium empowers organizations to run a professional data analytics & AI program.

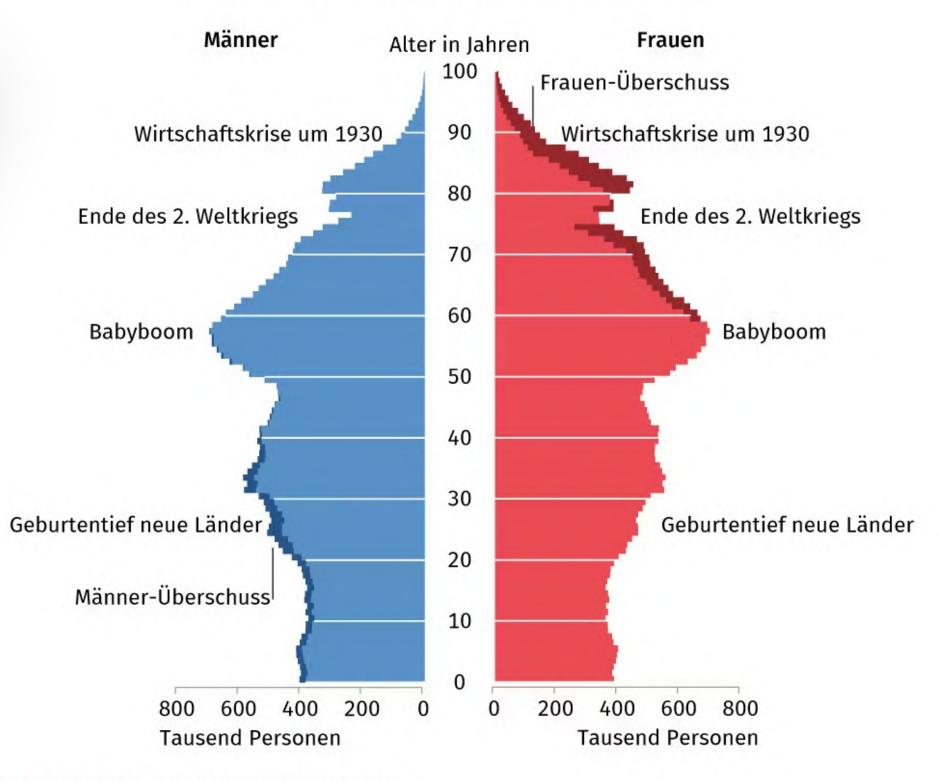
With our processes, tooling and consulting, we bridge the gap between stakeholders and turn them into true co-creators.



DEMOGRAPHIC CHANGE



Altersaufbau der Bevölkerung in Deutschland 2021

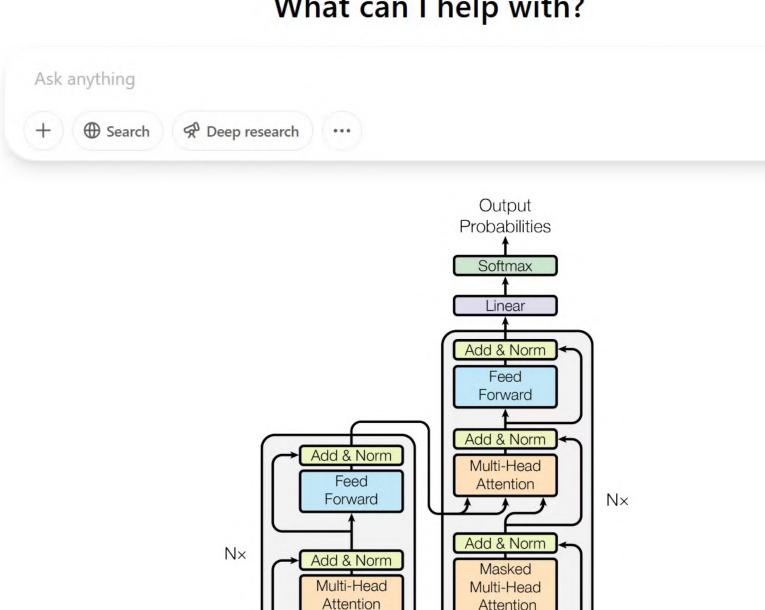


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LARGE LANGUAGE MODELS

What can I help with?



Positional

Encoding

Input

Embedding

Inputs

Figure 1: The Transformer - model architecture. From "Attention Is All You Need" - 2017

http://arxiv.org/abs/1706.03762

Output

Embedding

Outputs (shifted right) Positional

Encoding





GENERATIVE AI IS A

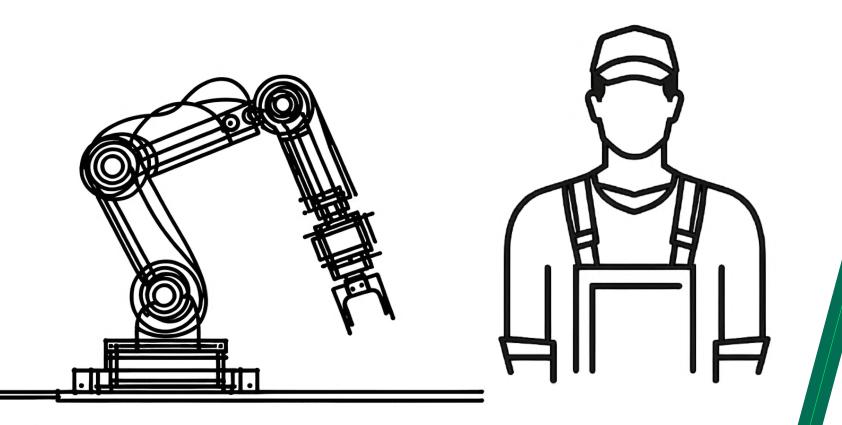
THINKING ENHANCER

RATHER THAN
JUST A
CHATBOT



bis 2023

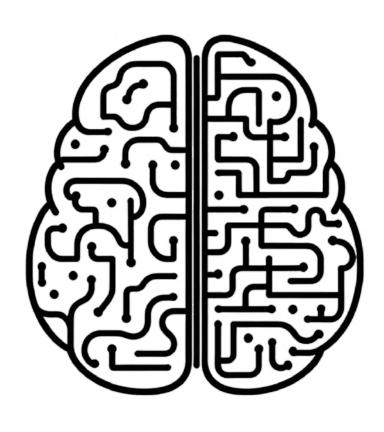
AUTOMATION OF MANUAL LABOR



heute

AUTOMATION OF COGNITIVE LABOR







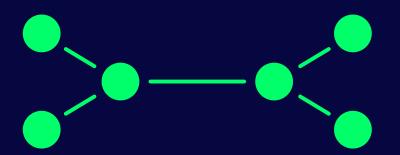


COGNITIVE PROCESS MODELLING

"With clearly defined thought patterns, AI agents work like your experts, specifically and reliably."

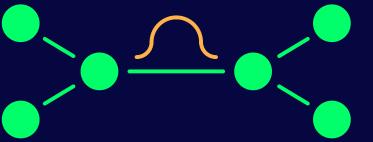
1. UNDERSTAND

YOUR EXISTING
ANALYTICAL PROCESSES



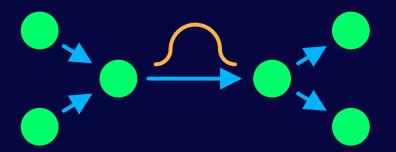
2. MODEL

OF THE INDIVIDUAL STEPS WITH AI



3. AUTOMATE

THE PROCESS WITH A "DIGITAL TWIN"





PROMPT

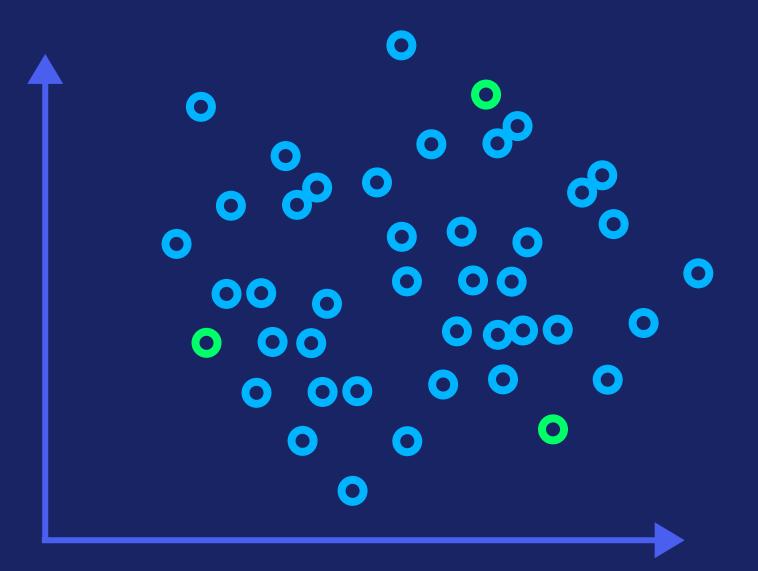
What are the first three commonly used types of wood in furniture production?

ANSWER

The first three commonly used types of wood are:

- 1. Pine
- 2. Oak
- 3. Maple







INTERPOLATION

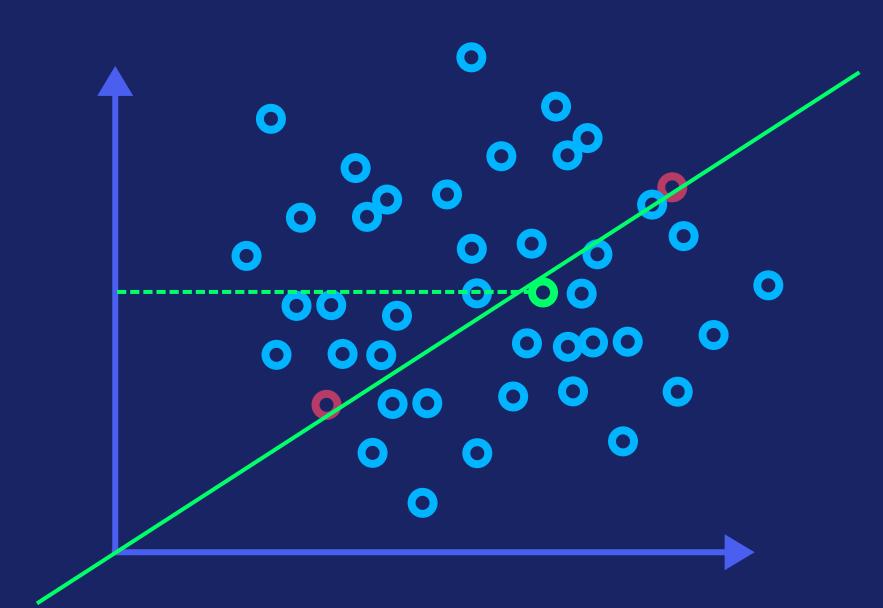
PROMPT

1 means "beginner" and 10 means "expert".

What is an apprentice?

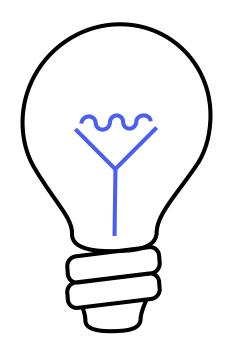
ANSWER

An apprentice would be around a 3 or 4.



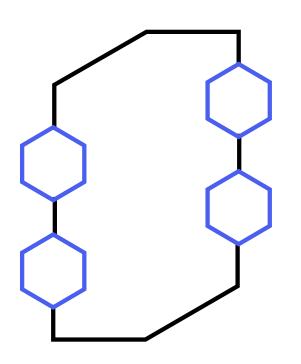


THE THREE DIMENSIONS OF KNOWLEDGE MANAGEMENT



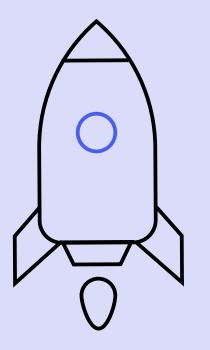
INFORMATION RETRIEVAL
How to systematically
collect and store

relevant information.



INFORMATION PROCESSING

How to turn information into actionable knowledge



KNOWLEDGE DISTRIBUTION

How to make knowledge accessible and comprehensible.



ENABLE YOUR BUSINESS EXPERTS TO TEACH AI THEIR THINKING

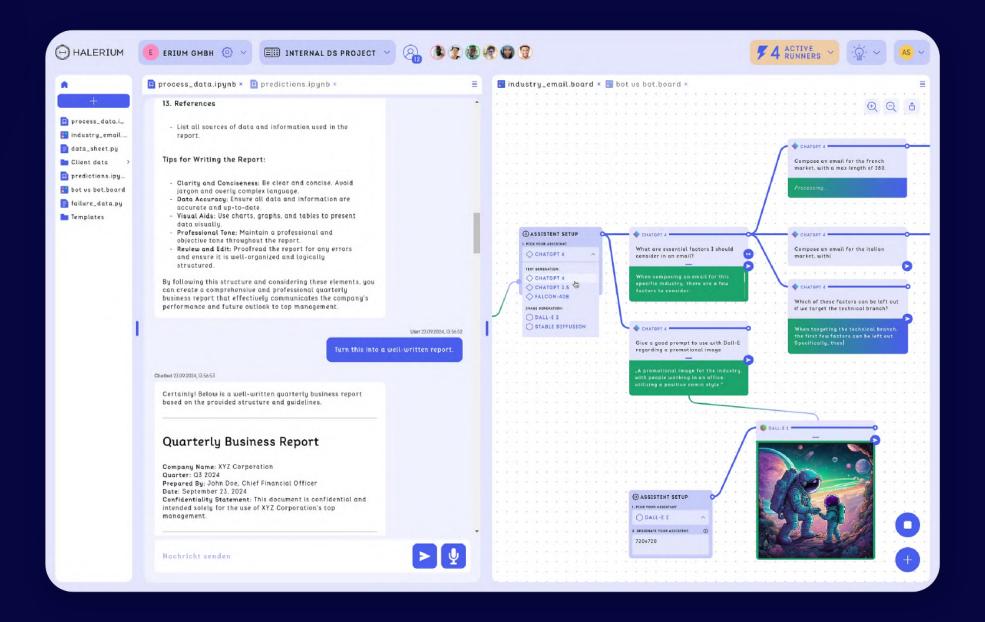
BUILD AGENTS...

but with your firm's proprietary thinking patterns

... THAT CAN DO COMPLEX PROCESSES

so that they reliably multiply your firm's USP

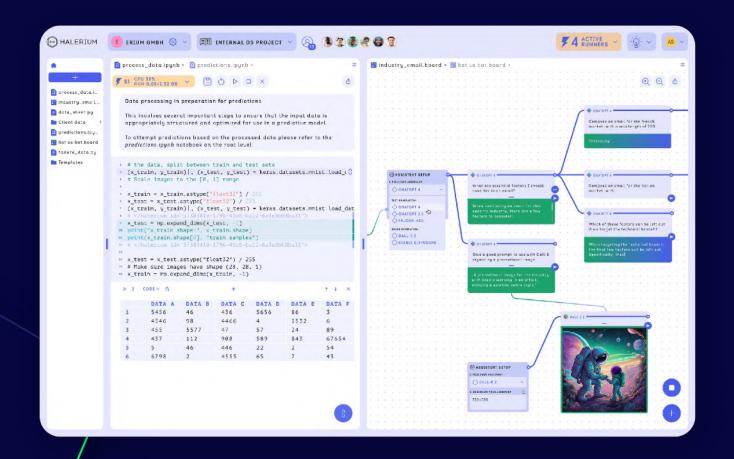




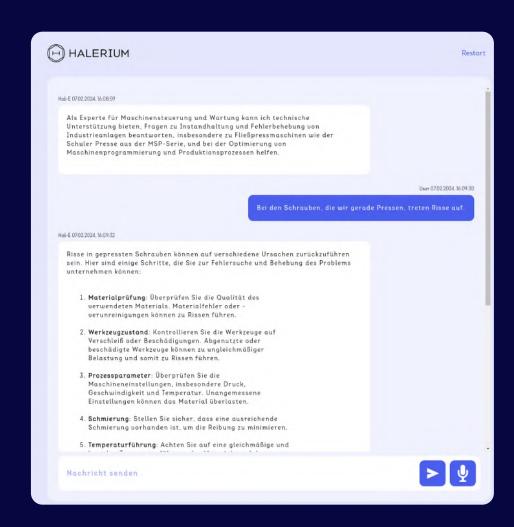




COCKPIT FOR COGNITIVE PROCESS MODELLING



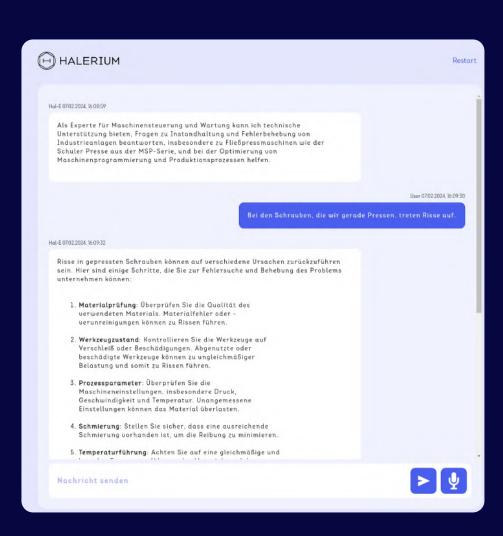
SPECIALIZED AND SIMPLE END-USER INTERFACES





TURNING VIDEOS INTO WORK INSTRUCTIONS









TURNING

VIDEOS

INTO

WORK INSTRUCTIONS 1. RECORD VIDEO

2. EXTRACT AND TRANSCRIBE AUDIO

3. IDENTIFY KEY STEPS OF ACTIVITY

4. EXTRACT RELEVANT IMAGES FROM VIDEO

5. AUGMENT TRANSCRIBED INFORMATION

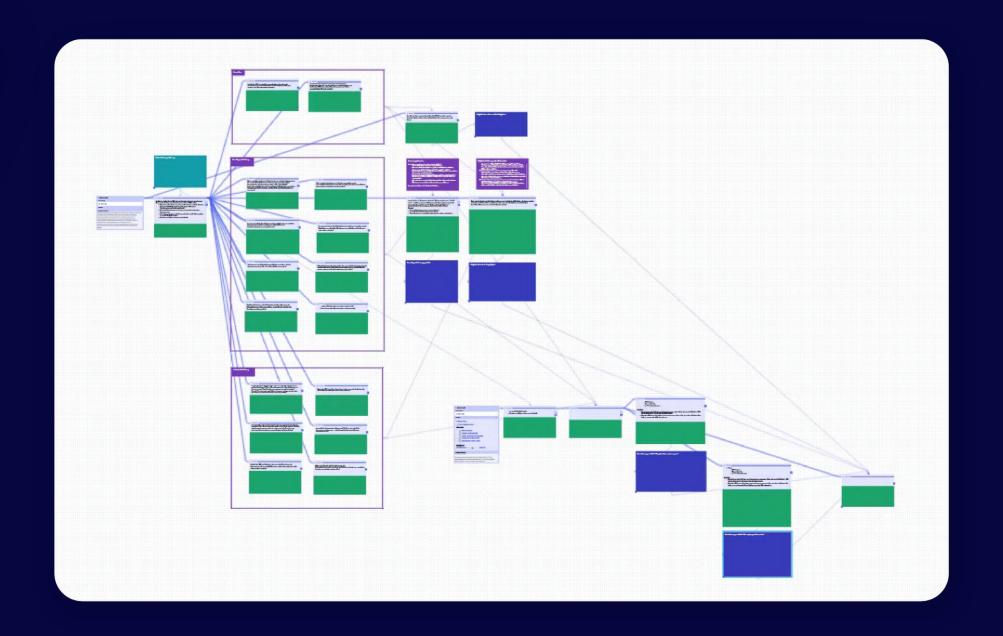
6. COMPILE TARGET DATA FORMAT

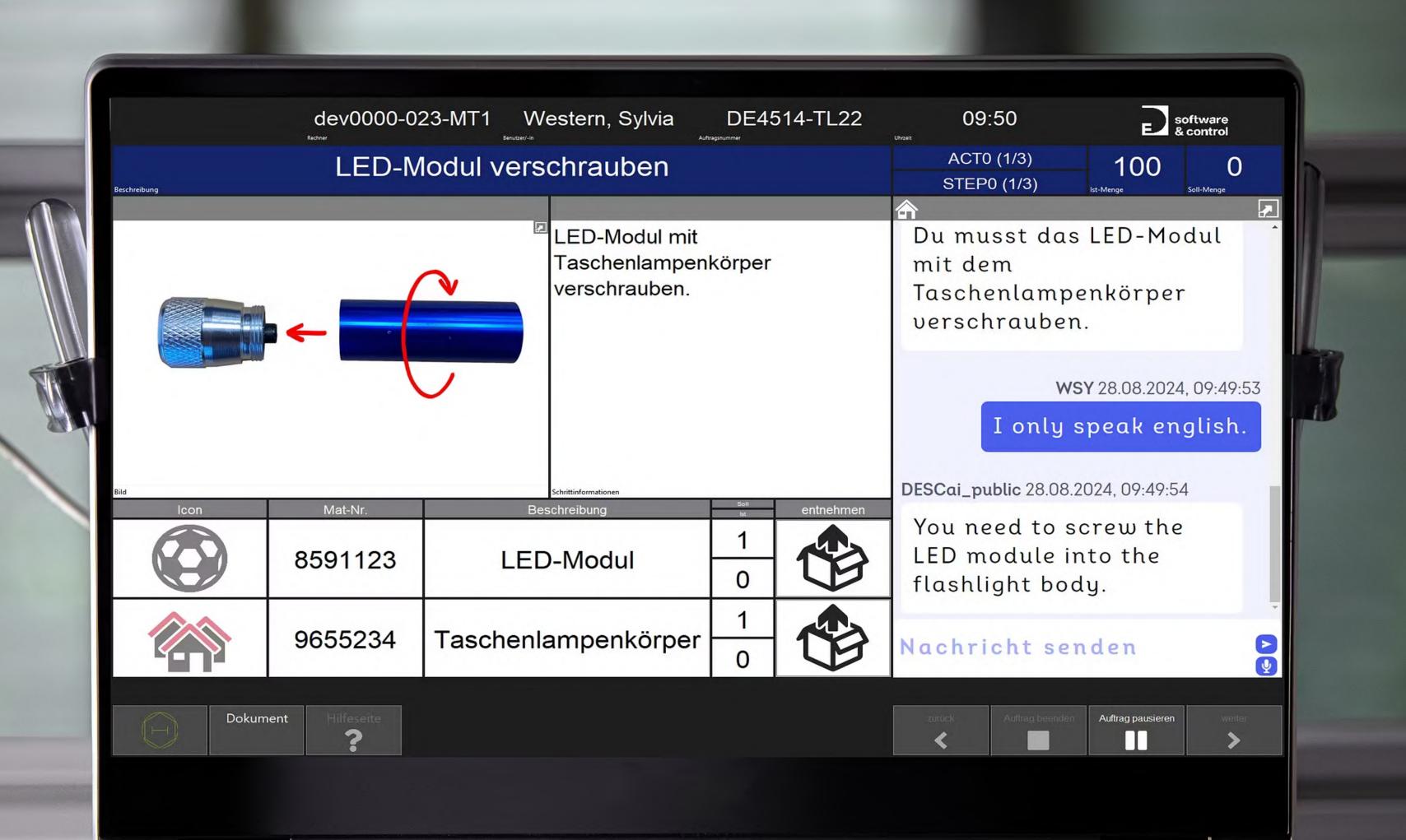




INFORMATION PROCESSING

Process and maintain work instructions supported by AI agents







LEVELS OF DATA SECURITY

FULL ON-PREM

All services (Infrastructure, AI models) on on-prem servers

SEMI ON-PREM

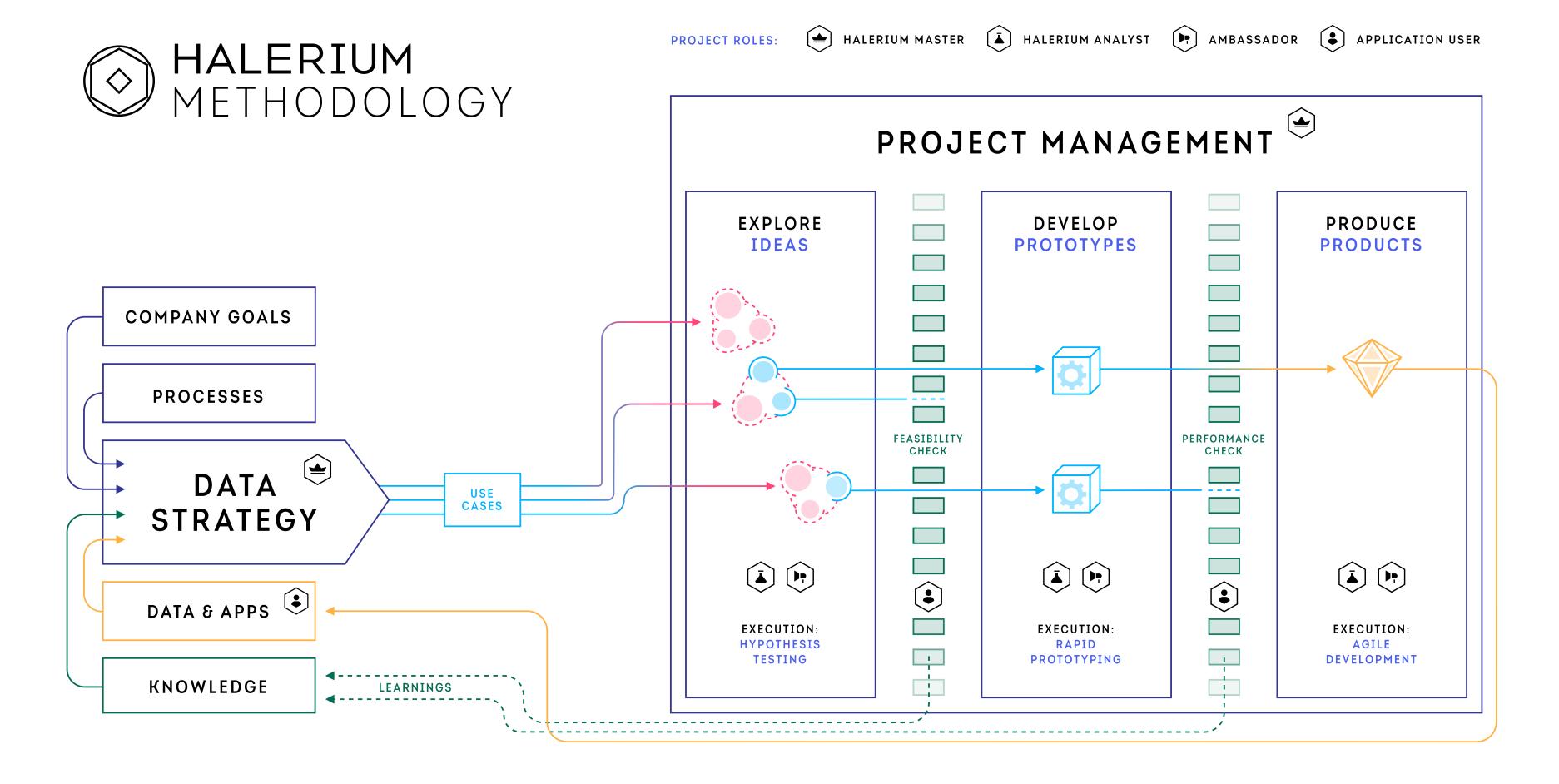
Halerium infrastructure in customer datacenter AI models in (private) cloud

EU-ONLY CLOUD

Halerium infrastructure in EU Cloud (AWS) AI models with hosting only within the EU

WORLDWIDE CLOUD

Halerium infrastructure in EU Cloud (AWS) AI models in non-EU countries





LET'S GET IN TOUCH





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